YOUR JOURNEY TO ADOPTING BIM

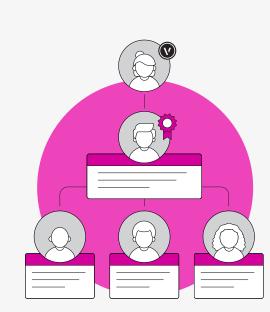
SWITCHING TO VECTORWORKS LANDMARK



CONNECT WITH VECTORWORKS

Once you've started a trial, you'll be put in contact with the Vectorworks Customer Success Team who will help you schedule a demo and answer any questions you may have about making the switch.





DEVELOP YOUR IMPLEMENTATION PLAN

IDENTIFY YOUR CHAMPION(S) Select an enthusiastic and knowledgable

team member to help us lay the groundwork for your switch to Vectorworks Landmark.

ESTABLISH IMPLEMENTATION GOALS

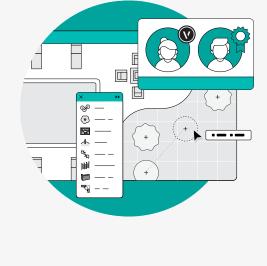
Work with your team to establish SMART goals regarding your firm's implementation expectations and timelines and share these with your Vectorworks contact.

TRIAL A PILOT PROJECT

Using a new or existing project, you'll work through your design process within Vectorworks to develop workflows.

WORK WITH CUSTOMER SUCCESS TEAM

Schedule sessions for your champion(s) to receive ongoing support during the implementation of your pilot project.





CREATE YOUR CUSTOMIZED RESOURCES

LAY THE GROUNDWORK

Using Vectorworks' extensive support for different file formats, you can update your company-wide documentation at your own pace, allowing for a smooth transition and

AND TEMPLATES

minimizing disruptions to your workflow. ORGANIZATION Establish the way your firm's new resources will be shared with the rest of the firm.

VECTORWORKS-LED TRAINING: Establish recurring sessions with Vectorworks trainers to ensure structured in-person or online learning opportunities.

TRAIN THE REST OF

YOUR TEAM

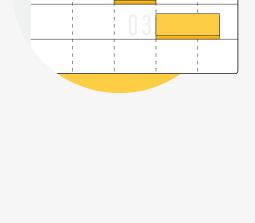
CHAMPION-LED TRAINING: Your Champion becomes your in-house resource for your company.

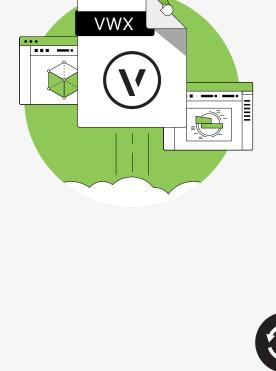
AND/OR SUPPLEMENTAL RESOURCES

resources, including webinars and Vectorworks Landmark courses.

Take advantage of Vectorworks University, your hub for accessing on-demand learning

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Take on your BIM projects in Vectorworks Landmark. With the skills, knowledge, and created resources, you can design with confidence.

START DESIGNING

WITH BIM

YOU'RE READY TO GO!

KEEP THE BALL ROLLING

KEEP TRACK OF THE ADOPTION PROCESS: Keep track of your adoption processes to identify any areas where your team may need further training or

DESIGNER FEEDBACK: Encourage your teammates to let us know how their training went. This will help with future training and

workflows created for you and other Vectorworks Customers.

your processes could be refined.

KEEP YOUR SOFTWARE UP-TO-DATE:

At Vectorworks, we're always improving. Keep an eye out for news about the latest updates to your software to take advantage of the latest industry innovations.

LEARNING RESOURCES:

Take advantage of Vectorworks resources designed to keep you connected with the community through webinars, live online sessions, and forum posts.